



ATTENTION EDITOR

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SchmartBOARD Announces Soldering Service

Fremont, CA (December 04, 2003)-SchmartBOARD, a company that develops "Electronic Circuit Building Blocks™", now offers soldering of components as a service to it's engineer, hobbyist, and student customers.

According to Schmartboard VP Sales and Marketing, Neal Greenberg, "Despite the innovation that SchmartBOARD offers customers, especially in the area of using surface mount components for prototypes and projects, users may not always have the equipment, time or expertise to solder these components onto the Schmartboards. Schmartboard has put together an infrastructure that allows in most cases a 24-hour turnaround on soldering components when components are consigned. I do not believe that anyone else offers this service at this price to the masses. Our competitors focus on big order customers."

Schmartboard will offer this for customers who give consigned components, or Schmartboard will source components for the customer. There are no minimum requirements; it could be one resistor or multiple BGAs. The cost is dependant on the number of pins on the component. Schmartboard feels that the pricing is very aggressive for a labor-intensive service. The pricing structure is as follows:

- Discrete Components: .95/each
- IC up to 32 pin: \$2.00/each
- IC 33-71 Pin: \$3.00/each
- IC 72-100 Pin: \$4.00/each
- IC 100+ Pin or BGA: call

Interested parties should contact Schmartboard at info@schmartboard.com with the details of how many components and pin counts.

About SchmartBOARD

SchmartBOARD™ is committed to helping engineers, students and hobbyists develop electronic circuits faster, easier, and less expensively than previously possible. Schmartboard's patent pending *Electronic Circuit Building Blocks* makes this possible.